

# Advanced Negotiations

*Keep your deals alive!*

Learn tools and information to understand the fundamentals of negotiation, along with different theories of how to negotiate in the context of negotiations that REALTORS® perform every day.

INSTRUCTOR: CURTIS DOSS, C.A.R. STATE DIRECTOR



**MAY 8**  
**9:00 AM -**  
**1:00 PM**  
**VIA ZOOM**

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**\$79**

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