

Paragon Affiliate Connect Getting Started Guide Agent/Broker



Getting Started - Paragon Affiliate Connect

Your MLS has just installed a new tool for you to use called Paragon Affiliate Connect! This is a unique opportunity for you to develop and strengthen your affiliate connections. You will no longer need to carry around a bunch of business cards for the affiliates you work with, you can now have access to them directly from your Paragon system.

You will be able to connect and communicate with your affiliates to strengthen your partnership.

You will be able to automatically send them key notifications on your listing and buyer activity.

Your consumers will be able to view your affiliates through customized branding blocks directly from their Collaboration Center.

So, let's get started! <u>Click here</u> for a quick video on how it all works!

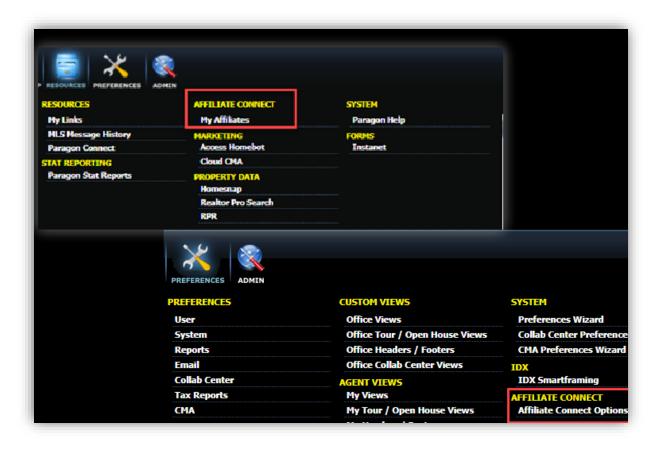
Paragon Affiliate Connect – Getting Started Guide Affiliate



Getting your connections set up

You can connect to affiliates that you work with and choose what information you want to share with your affiliates.

The new menu options will be available in Paragon, under Resources> My Affiliates and under Preferences> Affiliate Connect Options.



Internal and Client Use Only

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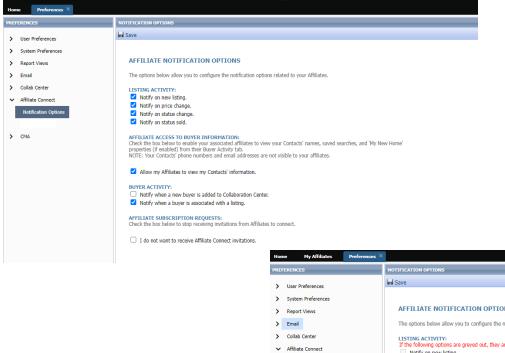


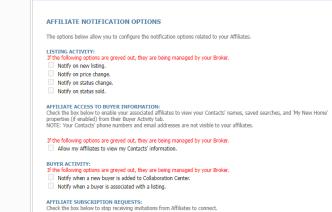
Affiliate Connect Options

Affiliate Connect Options determine what information you would like to share with connected affiliates. You can choose to share your listing activity and/or buyer activity. For buyer activity, you can also choose if you would like to share your buyer names with your connected affiliates. Buyer contact information such as email address or phone number, is never automatically shared in Affiliate Connect. If you want to share a specific contact's information with one of your connected affiliates, we have added a new share option in Contacts.

You can also determine the type of email notifications your connected affiliates will receive regarding your listings and contacts. The information you choose to share with your affiliates will also be available to them via their Affiliate Dashboard.

If you are an agent (not a broker) and all the options are greyed out, this means that the options are being managed by your broker and you and your clients will only see affiliates that were selected by your broker. If your broker decides to manage your selections, you will not receive any Affiliate Connect Invitations.





If the following options are greyed out, they are being managed by your Broker. I do not want to receive Affiliate Connect invitations.

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Notification Options

СМА



If you are a Broker or a Broker Manager, you will have additional options in Affiliate Connect preferences.

The broker can decide if they want their agents to be able to add affiliates or if they only want affiliate connections at the broker level. If the top box is checked then agents can attach at the agent level and brokers can attach to affiliates at the office level.

The second selection is if the broker would like to add a disclosure to the office affiliates. When a broker chooses to attach an affiliate at the office level, they will be able to choose to display a disclosure or not on the affiliate.

The broker can also decide for their office if they want the affiliates to see their listings and buyer activities and if they want the agents to be able to select affiliates on their own. If the broker checks these boxes, then the boxes in the notifications for the agents will be grayed out.

Home Preferences ×	
PREFERENCES	BROKER OPTIONS
	BROKER OPTIONS Save ALLOW AGENT AFFILIATES I Allow agents in your office to add their own Affiliates, and access your Office Affiliates. AFFILIATE DISCLOSURE The Affiliate Disclosure displays on your Office Affiliates' branding blocks. LISTING ACTIVITY Do not share listing activity with affiliates.
	BUYER ACTIVITY Do not share buyer activity with affiliates. AGENT SUBSCRIPTION REQUESTS Do not want my agents to receive Affiliate Connect Invitations.



Selecting and Managing your Affiliates

My Affiliates allows you to see the affiliates you are currently connected to, search and connect to new affiliates, request new Affiliates to be added to the system and more.

🤌 Connect to an Affiliate		t-	7. p	2		
Search Affiliate or Company	y Name	Туре 🔻	Office Cities •			
Affiliate Name	Company Name	Phone	Collaboration Center	Туре	User Type	Messages
Bob Haskins	Fidelity Title	949-846-3211	۲	Agent	Affiliate	3 new
Connie Burgess	ALLIANCE TITLE	208-947-9100	۲	Agent	Title & Settlement	None
Al Bartello	TOP MORTGAGE	334-844-4244	۲	Office	Loan Officer	2
James Smith	Smith Roofing		۲	Office	Roofing Company	None

Connecting to affiliates is easy, you will click on the "Connect to an Affiliate" at the top of the page. Once you click on it another modal (window) will open to allow you to search and select new affiliates. You can search by name; you can search by type if you click on type, you will get a list of all the affiliate types in the system so if you only want to look for loan officers you can select Loan Officer, all the loan officers will display, or you can search by office city. The list will display all affiliates you are already connected to you will see either Office (for those connected via your office) or Agents those connected by you. If the type is blank, it is available for you to connect to.

Search Affiliate or Compa	any Name	Туре 🦊	▼ Office Cities ▼			
Affiliate Name	Company Name	Type	Office Address	Phone	User Type	
Jackson Aldous	The Shannon Group		104 E Fairview Ave Ste 263 Meridiar	n, ID 208-919-6163	Appraiser	
🗌 Riley Allen	Allen Appraisal Idaho		P.O. Box 21 Eagle, ID 83616	208-608-9855	Appraiser	
Mark Ames	Ames Appraisal Inc		PO BOX 190255 Boise, ID 83719	208-387-2637	Appraiser	
🗌 Al Bartello	TOP MORTGAGE	Office	182 S College Street Auburn, ID 368	49 334-844-4244	Loan Officer	
RAYNE BENSON	Affiliates Rock		4000 College Blvd Overland Park, IE	0 66(334-844-4485	Loan Officer	
Dennis Bortz	Rabo AgriFinance		237 Canyon Crest Dr Twin Falls, ID 8	8330 208-539-9519	Appraiser	
Angie Braun	Liberty Appraisals		2418 Shelby Lane Moscow, ID 8384	3 208-874-2645	Appraiser	
Christopher Brown	Schultz Appraisal		141 N Palmetto Eagle, ID 83616	208-322-0202	Appraiser	
🗌 Lindsay Bull	Liberty Appraisals		2418 Shelby Lane Moscow, ID 8384	3 208-874-2645	Appraiser	
Connie Burgess	ALLIANCE TITLE	Agent	250 S 5TH BOISE, ID 83702	208-947-9100	Title & Settlement	
Steve Burnham	Fairway Appraisal Services	, In	241 Ceder Park Circle Twin Falls, ID	833 208-961-6824	Appraiser	
Nick Cauffman	24 Hour Appraisals		P.O. Box 7906 Boise, ID 83707	208-599-3374	Appraiser	

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You can connect to one or more affiliates at the same time. Simply click the box(es) to the left of the name once you select them at the bottom you will see the option to Connect to my Affiliates or as a broker you will also have the option to Connect to Office. Connecting to office will allow you to connect that affiliate(s) to everyone in your office.

Search Affiliate or Compan	ny Name	Туре	▼ Office Cities ▼		
Affiliate Name	Company Name	Туре	Office Address	Phone	User Type
Jackson Aldous	The Shannon Group		104 E Fairview Ave Ste 263 Meridian,	, ID 208-919-6163	Appraiser
Riley Allen	Allen Appraisal Idaho		P.O. Box 21 Eagle, ID 83616	208-608-9855	Appraiser
Mark Ames	Ames Appraisal Inc		PO BOX 190255 Boise, ID 83719	208-387-2637	Appraiser
Al Bartello	TOP MORTGAGE	Office	182 S College Street Auburn, ID 3684	49 334-844-4244	Loan Officer
RAYNE BENSON	Affiliates Rock		4000 College Blvd Overland Park, ID	66(334-844-4485	Loan Officer
Dennis Bortz	Rabo AgriFinance		237 Canyon Crest Dr Twin Falls, ID 8	330 208-539-9519	Appraiser
Angie Braun	Liberty Appraisals		2418 Shelby Lane Moscow, ID 83843	208-874-2645	Appraiser
Christopher Brown	Schultz Appraisal		141 N Palmetto Eagle, ID 83616	208-322-0202	Appraiser
Lindsay Bull	Liberty Appraisals		lf you are a		ser
Connie Burgess	ALLIANCE TITLE	Agent	broker/broker 702	If you are an ager a broker you will	
Steve Burnham	Fairway Appraisal Services,	In	manager you will see this option win Falls, ID 8	this option	lser
] Nick Cauffman	24 Hour Appraisals		P.O. Box 7906 Boise,	208-599-3374	Appraise

If you cannot find the Affiliate and you would like to request to the Board/Association/MLS that you want them to be added, you can click on "Request New Affiliate" fill out the form and submit.

Search Affiliate or Company Nam	 Submit the information below and the M 	ILS board will contact the affiliate.	
Affiliate Name	You will be notified when the new affiliat	te has been added.	User Type
Jackson Aldous	Affiliate Name	Phone	Appraiser
Riley Allen			Appraiser
Mark Ames	Company Name	Email	Appraiser
Al Bartello	Select Affiliate Type		Loan Officer
RAYNE BENSON			Loan Officer
Dennis Bortz		CANCEL SUBMIT REQUEST	Appraiser
Angie Braun			Appraiser
Christopher Brown	Schultz Appraisal	141 N Palmetto Eagle, ID 83616 208-322-0202	Appraiser
Lindsay Bull	Liberty Appraisals	2418 Shelby Lane Moscow, ID 83843 208-874-2645	Appraiser
Connie Burgess	ALLIANCE TITLE Agent	250 S 5TH BOISE, ID 83702 208-947-9100	Title & Settlement
Steve Burnham	Fairway Appraisal Services, In	241 Ceder Park Circle Twin Falls, ID 833 208-961-6824	Appraiser
	24 Hour Appraisals	P.O. Box 7906 Boise, ID 83707 208-599-3374	Appraiser

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Once you select one or more of your affiliates that you are connected to you can also choose to share, disconnect, and choose to hide them from your client's collaboration center. **You control what you want to do.**

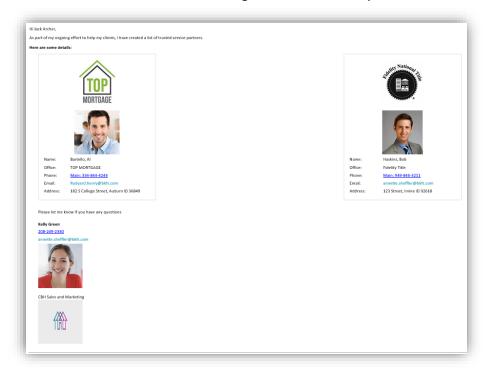
🧲 Share 😑 Disconne	ect 🚿 Hide in Collaboration (Center 💿 Show in Coll	aboration Center			
Search Affiliate or Company	Name	Туре 🔻	Office Cities	7		
Affiliate Name	Company Name	Phone	Collaboration Center	Туре	User Type	Messages
Bob Haskins	Fidelity Title	949-846-3211	۲	Agent	Affiliate	3 new
Connie Burgess	ALLIANCE TITLE	208-947-9100	۲	Agent	Title & Settlement	None
 Al Bartello 	TOP MORTGAGE	334-844-4244	۲	Office	Loan Officer	2
 James Smith 	Smith Roofing		۲	Office	Roofing Company	None

If you choose to share your affiliate(s) a modal (window) will open, you can choose one or many of your contacts to share that information with. You can also add a comment and then click share. The contact will get an email that gives them the affiliates information and the affiliate will get a notification that you shared their information with the contacts name.

M	y A	Affiliates		Select Contacts to Share Af	filiate		
•	2	Share 😑 Disconnect	💋 Hide in Colla	Search contacts			
		arch Affiliate or Company Nam	0	Contacts			
		aren Anniate or Company Nam	5	🗌 Joe Buyer			
		Affiliate Name	Company Nam	Jolee Gust		User Type	Messages
	<	Bob Haskins	Fidelity Title	🗌 John Johnson		Affiliate	3 new
		Connie Burgess	ALLIANCE TITL	Jim Seller		Title & Settlement	Nono
		Connie Burgess	ALLIANCE III L	Scott Shaw		nue & settiement	None
		Al Bartello	TOP MORTGAC	Annette Sheffler		Loan Officer	2
		James Smith	Smith Roofing	Jim Smith		Roofing Company	None
				Jessica Wearing			
				Comment (optional)]		
				CANCEL	SHARE		



The contact will receive an email message with the affiliates you shared with them and your message.



The affiliate will also receive a message from you stating that you shared their information with your client.

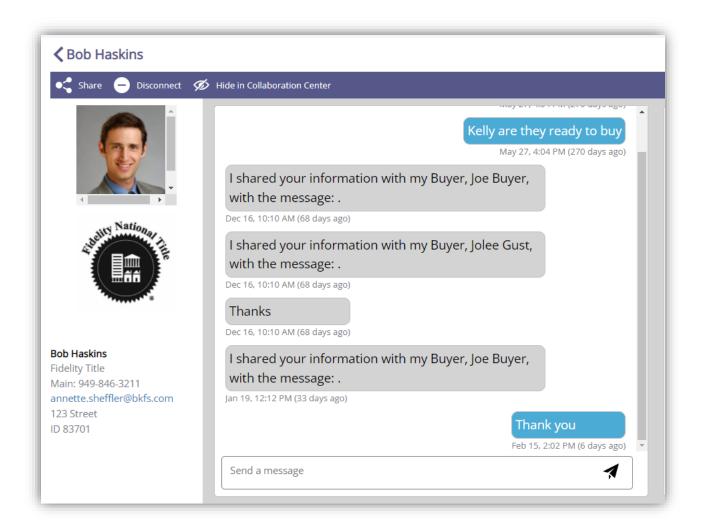
Hi Bob,	
l just shared your inf	formation with my client Jack Archer.
Here are a couple of	f my title and loan officers for you to look at feel free to contact them.
I hope Jack Archer w	vill be in touch shortly and you will be able to help them.
As always I value ou	ır relationship
Kelly Green 208-249-2330 annette.sheffler@bk	

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Communicate with your affiliate right from here, simply click on either the unread messages or the None to start the communication directly with that affiliate. The messages are NOT seen by consumers, this is a message back and forth with your selected affiliate.

🤌 Connect to an Affiliate						
Search Affiliate or Company	/ Name	Туре	Office Cities]		
Affiliate Name	Company Name	Phone	Collaboration Center	Туре	User Type	Messages
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 James Smith 	Smith Roofing		۲	Office	Roofing Company	None



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If for some reason you do not want an affiliate to display in the collaboration center to your clients, you can hide that affiliate. Once they are hidden, they will no longer display to your clients until you unhide them.

You would do this by selecting the affiliate you would like to temporarily hide and then select Hide in Collaboration Center. You will see that the eye now has a line through it.

Home My Affiliates ×							
	My Affiliates						
	🔩 Share 😑 Disconnect	Mide in Collaboration	Center 💿 Show in Col	laboration Center			
	Search Affiliate or Company Nar	ne	Туре	▼ Office Cities ▼			
	Affiliate Name	Company Name	Phone	Collaboration Center	Туре	User Type	Messages
	Joe Lawn	Lawn Boy Service		<i>I</i> D	Office	Lawn Maintenance I	None

To reenable the affiliate to the client you would select the affiliate and then click on Show in Collaboration Center. The eye will now show without the line stating that it is now visible to your clients.

My Affiliates						
📢 Share 😑 Disconnec	t 🚿 Hide in Collaboration	Center 💿 Show in (Collaboration Center			
Search Affiliate or Company N	Name	Туре	 Office Cities 	*		
Affiliate Name	Company Name	Phone	Collaboration Center	Туре	User Type Messages	
Joe Lawn	Lawn Boy Service		۲	Office	Lawn Maintenance None	1

Home My Affiliates ×