

# Strategic Plan 2024 - 2026

Mission: Supporting REALTOR® excellence and serving our communities.

Vision: Dedicated to supporting access to housing, homeownership, and preserving property rights.

## Engagement

Facilitate connections between the association, its members, local government, and the public.

#### REALTOR® Community

Set the tone for engaging the REALTOR® community through effective leadership.

#### **Enhance Communication**

Enhance consistent communications and adopt a proactive approach in managing public relations for members & the public.

#### Value

Effectively communicate our value as REALTORS® and as an Association to increase member awareness and the public understanding of the real estate landscape.

#### **Education & Professionalism**

Optimize member engagement, professionalism, and success by delivering pertinent and timely educational topics along with relevant association offerings.

#### Recognition

Recognize and express appreciation to members for their efforts, contributions, and involvement.

#### Community Presence

Revise approaches for public service and social responsibility to enhance community presence.

## Advocacy

Speak with one voice as the leading advocate for private property rights and real property ownership in our community.

#### Outreach

Enhance outreach by communicating and engaging with members on legislation and public policy through the facilitation of educational initiatives.

#### Relationships

Sustain impactful communication by maintaining effective relationships with stakeholders and influencers, such as the public, media, and elected offlicials.

#### Influence

Leverage influence in legislative policy development, participate in elections/campaigns, and build coalitions by collaborating with members, groups and the public to advocate for comprehensive solutions in legislative, regulatory, and economic development matters.

#### Member Engagement & Investment

Promote member engagement through education and active involvement, emphasizing the significance of responding to Calls-for-Action, investing in the REALTOR® Action Fund, participating in various REALTOR® Party programs, and promoting volunteerism.

### Culture

Foster a vibrant, approachable, and inclusive community.

#### D.E.I. Plan

Develop a D.E.I. plan to embrace diversity, equity and inclusion in all programs and services.

#### Increased Opportunities

Broaden outreach by creating opportunities to engage brokers and members from diverse backgrounds and a variety of perspectives.

#### Shared Values

Establish a culture centered on shared values by providing meaningful education, effective communication, engaging association events, and valuable technology offerings.

#### Inclusive REALTOR® Community

Collaborate to build a vibrant, approachable, and inclusive community.

#### Leadership Development

Develop new leaders to ensure the long-term strength of the association and community.