

# WANT TO LIST & SELL COMMERCIAL INVESTMENT PROPERTY?

JOIN US FOR  
**THE ULTIMATE GUIDE**  
SPECIFICALLY DESIGNED FOR THE RESIDENTIAL, COMMERCIAL OR INVESTMENT AGENTS

## OCTOBER SCHEDULE

**CRE Virtual Listing Presentation and Signing**  
**OCTOBER 6: 11:00 am - 1:00 pm**

**Advanced Commercial Prospecting**  
**OCTOBER 13: 11:00 am - 1:00 pm**

**Wealth Building**  
**OCTOBER 20: 11:00 am - 1:00 pm**

In today's hot Commercial Real Estate market, at some point you will cross paths with investors...

If you met an investor today, would you know what to say?

**2 HOUR CLASS**

In this monthly, two part specialized virtual series, you'll learn:

**October**  
6th, 13th  
20th, and 27th

Registration is required



SPEAKING THE  
**LANGUAGE OF INVESTORS**



UNDERSTANDING CRE  
**SELLERS & PRODUCTS TYPES**



PRESENTING TO  
**INVESTORS VIRTUALLY**



ADVANCED  
**COMMERCIAL PROSPECTING**



REACH SELLERS WITH  
**MASSIVE PORTFOLIOS**



APPROACH  
**COMMERCIAL BROKERS**



CALCULATE  
**GRM • CAP ROI • ROE**

**AND MORE!**

**PLUS - HUGE MONEY MAKING TIPS, TECHNIQUES & STRATEGIES**